

Message Text

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ACTION EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 /028 W

-----180923Z 076513 /15

P 180835Z JAN 77

FM AMEMBASSY JAKARTA

TO SSCSTATE WASHDC PRIORITY 8784

LIMITED OFFICIAL USE JAKARTA 0807

E.O. 11652: N/A

TAGS: EAIR, ID

SUBJECT: CIVAIR - U.S.-GOI NEGOTIATIONS

REF: JAKARTA 211

1. AMBASSADOR HAS JUST RECEIVED LETTER DATED JANUARY 5 FROM COMMUNICATIONS MINISTER SALIM WHICH SETS FORTH IN WRITING PROPOSAL SALIM MADE ORALLY JANUARY 4 AND WHICH WE REPORTED IN REFTEL. WE WOULD LIKE TO CORRECT SOME MINOR VARIATIONS BETWEEN PROPOSAL AS DESCRIBED REFTEL AND SALIM'S LETTER. WE HAVE CHECKED THE POINTS OF DIFFERENCE WITH SUHONO, SALIM'S SPECIAL ASSISTANT.

A. BANGKOK: SALIM LETTER SPECIFIES THAT BANGKOK IN U.S. ROUTE IS TO BE SERVED AS A POINT INTERMEDIATE TO JAKARTA AND NOT AS A POINT BEYOND JAKARTA. IF U.S. WOULD PREFER BANGKOK AS BEYOND POINT, WE HAVE IMPRESSION FROM OUR DISCUSSIONS THAT DOUBT THIS WOULD BE NOT A STICKING POINT,

B. 747 AND UPLIFT RESTRICTION. SALIM'S LETTER READS AS FOLLOWS:

FUTURE USE OF B747 EXCEPT THE SP IS PERMITTED BUT IS CAPACITY SHOULD BE LIMITED TO THE DC-10 - 30 CAPACITY WITH A MAXIMUM PAY-LOAD
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OF 40 TON FOR TRAFFIC (PAX, CARGO AND MAIL) UP-LIFTED AND DISCHARGED IN INDONESIA, BUT NO MORE THAN 255 PASSENGERS ON EACH FLIGHT. UPLIFT/DISCHARGE RESTRICTION SOMEWHAT BROADER THAN DESCRIBED REFTEL BUT UNLIKELY TO BE SERIOUS LIMITING FACTOR GIVEN SIZE OF INDONESIAN OSRKET. 747SP POINT IS NEW. SUHONO TOLD US GOI DOES NOT OBJECT TO 747SP

PER SE BUT IS CONCERNED PANAM MIGHT USE THIS AIRCRAFT TO OPERAT HONOLULU-JAKARTA NON-STOP AND OFFER FASTER, MORE COMPETITIVE SERVICE THAN GARUDA. WE TOLD SUHONO IT SEEMED IRONIC THAT AFTER LONG OPPOSITION TO GRANTING PANAM INTERMEDIATE STOPS, GOI NOW APPEARED TO BE INSISTING THAT PANAM MAKE INTERMEDIATE STOPS. IT IS INTERESTING TO NOTE THAT SALIM LETTER MAKES NO MENTION OF EQUIPMENT LIMITATION AT DENPASAR. PENDING INSTRUCTIONS, WE DID NOT EXPLORE THIS OMISSION WITH SUHONO.

C. PART CHARTERS. PROPOSED CHARTER ARRANGEMENT IS DESCRIBED AS GROUP INCLUSIVE TOURS RATHER THAN "PART CHARTERS." MINIMUM GROUP SIZE OF 50. SALIM LETTER STATES "FARES BASED ON GOVERNMENT ORDER" BUT SUHONO SAYS GOI MEANS AIRLINES WOULD AGREE TO FARE LEVEL, PRESENT AGREED FARE TO RESPECTIVE GOVERNMENTS FOR APPROVAL AND THEN GOVERNMENTS WOULD ORDER FARE INTO EFFECT WITH EITHER GOVERNMENT HAVING RIGHT TO OBJECT

2. WE ARE POUCHING COPY OF SALIM LETTER TO EB/OA. EA/IMS.

3. WOULD APPRECIATE INSTRUCTIONS AS SOON AS POSSIBLE.
NEWSOM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, NEGOTIATIONS, DIPLOMATIC DISCUSSIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770018-0138
Format: TEL
From: JAKARTA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770142/aaaabkuv.tel
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Litigation Codes:
Litigation History:
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Message ID: b27e47d5-c288-dd11-92da-001cc4696bcc
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Subject: CIVAIR - U.S.-GOI NEGOTIATIONS
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